

Service Line Report - Appendix 1

Divisional Summary

Period: July 2011

Whittington Health 

	Medicines & Therapies Total	Surgery & Diagnostics Total	Women, Children & Families Total	TRUST
INCOME				
<u>NHS Clinical Income</u>	33,563,068	21,272,557	23,543,838	78,379,463
Elective	125,958	2,532,357	338,439	2,996,755
Daycase	1,979,769	2,137,317	801,323	4,918,409
Non Elective	8,307,754	3,303,381	5,743,505	17,354,640
Outpatient	3,815,292	4,582,440	3,906,354	12,304,086
Block contract	15,921,928	1,354,379	8,598,535	25,874,842
Other	3,412,367	7,362,682	4,155,682	14,930,731
<u>All Other Income</u>	4,148,502	2,662,982	3,746,838	10,558,321
TOTAL INCOME	37,711,569	23,935,539	27,290,676	88,937,784
COSTS				
<u>Direct costs</u>	21,365,525	8,587,745	17,866,439	47,819,709
Wards/Nursing	10,164,423	4,548,236	9,441,604	24,154,262
Medical Depts.	5,764,758	3,125,145	3,676,854	12,566,757
Outpatients	5,436,344	914,365	4,747,981	11,098,690
<u>Indirect costs</u>	8,970,984	8,618,347	5,498,613	23,087,943
Imaging	562,379	968,584	383,282	1,914,244
Pathology	1,142,887	1,852,271	554,893	3,550,051
Other Diagnostics	59,908	139,730	2,568	202,206
Theatres	162,162	3,332,757	1,458,693	4,953,612
Endoscopy	553,069	16,562	0	569,631
Prostheses	0	393,147	0	393,147
Therapies	705,658	684,589	152,018	1,542,265
Pharmacy	2,109,625	827,987	350,376	3,287,988
Other	3,675,295	402,721	2,596,783	6,674,799
TOTAL DIRECT AND INDIRECT COSTS	30,336,509	17,206,092	23,365,051	70,907,652
CONTRIBUTION				
Contribution	7,375,060	6,729,447	3,925,625	18,030,132
<i>Contribution margin (%)</i>	19.6%	28.1%	14.4%	20.3%
OVERHEAD				
All Overhead Costs	7,794,253	5,181,047	5,849,596	18,824,896
TOTAL COST	38,130,762	22,387,139	29,214,647	89,732,548
SERVICE LINE PROFIT	-419,193	1,548,400	-1,923,972	-794,765
<i>Service line profit margin (%)</i>	-1.1%	6.5%	-7.0%	

Service Line Report - Appendix 2

Division: Integrated Care & Acute Medicine

Period: July 2011

Whittington Health 

	A and E Inpatients	Acute Medicine	Cardiology	Clinical Haematology	Diabetic Medicine	ED Attendances	Endocrinology	Gastroenterology	Geriatric Medicine	Nephrology	Neurology
INCOME											
NHS Clinical Income	1,138,776	4,222,590	858,167	1,338,123	492,385	3,136,138	175,613	1,584,542	1,976,529	105,957	149,620
Elective	0	33,097	8,272	13,667	0	0	0	21,015	539	0	0
Daycase	0	0	23,358	804,018	0	0	1,387	877,010	281	0	0
Non Elective	1,138,776	4,028,032	231,358	130,485	40,732	0	0	133,429	1,814,778	0	0
Outpatient	0	161,461	595,180	389,953	451,653	0	174,226	553,088	160,932	105,957	149,620
Block contract	0	0	0	0	0	0	0	0	0	0	0
Other	0	0	0	0	0	3,136,138	0	0	0	0	0
All Other Income	46,505	797,337	219,679	159,996	93,346	603,179	37,691	242,022	425,498	24,397	40,541
TOTAL INCOME	1,185,281	5,019,927	1,077,847	1,498,119	585,731	3,739,317	213,304	1,826,564	2,402,027	130,354	190,162
COSTS											
Direct costs	774,138	3,340,716	687,622	340,618	285,782	2,652,591	111,072	535,263	1,628,299	72,475	115,267
Wards/Nursing	189,531	2,034,266	235,430	78,784	30,480	1,425,143	92	191,865	1,108,589	-1	0
Medical Depts.	584,475	1,279,965	371,158	210,550	165,049	1,226,897	76,210	281,653	484,160	61,518	101,112
Outpatients	132	26,485	81,034	51,284	90,253	551	34,770	61,746	35,550	10,958	14,155
Indirect costs	51,967	728,565	217,298	1,201,454	124,523	953,344	48,125	935,765	347,046	38,927	15,263
Imaging	3,171	69,414	30,825	8,740	15,325	299,729	5,703	33,744	33,992	4,356	5,015
Pathology	1,467	102,491	56,380	274,358	28,101	380,078	12,303	107,949	46,771	23,814	4,615
Other Diagnostics	1,816	14,624	8,701	3,176	10	14	682	4,768	2,541	5	0
Theatres	0	23,524	3,406	1,552	520	28,034	0	4,743	3,949	0	0
Endoscopy	435	24,517	1,630	0	652	0	0	519,097	4,869	435	0
Prostheses	0	0	0	0	0	0	0	0	0	0	0
Therapies	10,886	191,746	46,732	10,906	39,631	14,149	2,679	29,236	138,345	2,300	2,473
Pharmacy	10,911	280,204	50,753	900,430	33,599	75,444	24,429	207,973	116,246	5,857	2,906
Other	23,282	22,045	18,871	2,291	6,683	155,896	2,328	28,255	334	2,159	253
TOTAL DIRECT AND INDIRECT COSTS	826,105	4,069,280	904,921	1,542,072	410,304	3,605,935	159,197	1,471,028	1,975,345	111,402	130,529
CONTRIBUTION											
Contribution	359,176	950,646	172,926	-43,952	175,427	133,382	54,107	355,536	426,682	18,952	59,632
Contribution margin (%)	30.3%	18.9%	16.0%	-2.9%	30.0%	3.6%	25.4%	19.5%	17.8%	14.5%	31.4%
OVERHEAD											
All Overhead Costs	62,423	1,734,551	282,552	243,633	124,604	836,104	37,704	629,797	739,159	45,085	53,355
TOTAL COST	888,528	5,803,832	1,187,473	1,785,705	534,908	4,442,039	196,901	2,100,825	2,714,504	156,487	183,884
SERVICE LINE PROFIT	296,753	-783,905	-109,626	-287,586	50,823	-702,722	16,403	-274,261	-312,477	-26,133	6,277
Service line profit margin (%)	25.0%	-15.6%	-10.2%	-19.2%	8.7%	-18.8%	7.7%	-15.0%	-13.0%	-20.0%	3.3%

Service Line Report - Appendix 2

Division: Integrated Care & Acute Medicine

Period: July 2011

Whittington Health 

	Pain Management	Respiratory Medicine	Rheumatology	Other	Community (IC&AC)	Medicines & Therapies Total
INCOME						
NHS Clinical Income	267,492	1,285,296	633,244	147,736	16,050,859	33,563,068
Elective	0	49,368	0	0	0	125,958
Daycase	226,556	12,495	34,665	0	0	1,979,769
Non Elective	0	714,257	75,470	437	0	8,307,754
Outpatient	40,937	509,176	523,108	0	0	3,815,292
Block contract	0	0	0	0	15,921,928	15,921,928
Other	0	0	0	147,298	128,930	3,412,367
All Other Income	62,419	184,496	138,246	13,717	1,059,433	4,148,502
TOTAL INCOME	329,912	1,469,792	771,489	161,453	17,110,292	37,711,569
COSTS						
Direct costs	246,842	483,256	259,928	323	9,831,333	21,365,525
Wards/Nursing	93,173	231,827	26,539	257	4,518,450	10,164,423
Medical Depts.	132,227	183,037	187,550	67	419,131	5,764,758
Outpatients	21,443	68,392	45,839	0	4,893,752	5,436,344
Indirect costs	136,978	235,426	403,044	181,773	3,351,487	8,970,984
Imaging	10,767	22,994	18,605	0	0	562,379
Pathology	4,839	27,262	43,675	28,784	0	1,142,887
Other Diagnostics	2,042	19,489	2,039	0	0	59,908
Theatres	95,362	1,071	0	0	0	162,162
Endoscopy	0	1,435	0	0	0	553,069
Prostheses	0	0	0	0	0	0
Therapies	10,653	54,232	37,670	114,020	0	705,658
Pharmacy	4,981	100,856	294,660	377	0	2,109,625
Other	8,334	8,088	6,396	38,592	3,351,487	3,675,295
TOTAL DIRECT AND INDIRECT COSTS	383,820	718,682	662,972	182,096	13,182,819	30,336,509
CONTRIBUTION						
Contribution	-53,909	751,110	108,517	-20,644	3,927,472	7,375,060
Contribution margin (%)	-16.3%	51.1%	14.1%	-12.8%	23.0%	19.6%
OVERHEAD						
All Overhead Costs	145,887	235,764	130,010	15,363	2,478,263	7,794,253
TOTAL COST	529,707	954,446	792,982	197,459	15,661,083	38,130,762
SERVICE LINE PROFIT	-199,795	515,346	-21,493	-36,006	1,449,209	-419,193
Service line profit margin (%)	-60.6%	35.1%	-2.8%	-22.3%	8.5%	-1.1%

Service Line Report - Appendix 3

Division: Surgery & Diagnostics

Period: July 2011

Whittington Health 

	Critical Care	Dermatology	Direct Access	Ent	General Surgery	Medical Oncology	Ophthalmology	Plastic Surgery	Trauma and Orthopaedics	Urology	Community (S&D)
INCOME											
NHS Clinical Income	4,068,666	730,630	3,293,911	432,033	4,210,843	877,544	419,917	8,184	4,493,448	1,382,897	1,354,483
Elective	0	0	0	0	1,045,034	9,345	0	0	1,223,081	254,898	0
Daycase	0	163,325	0	29,648	421,522	531,954	0	0	609,313	381,555	0
Non Elective	0	237	0	0	1,615,447	162,754	0	0	1,310,014	214,929	0
Outpatient	0	567,067	0	402,386	1,128,840	173,491	419,917	8,184	1,351,040	531,515	0
Block contract	0	0	0	0	0	0	0	0	0	0	1,354,379
Other	4,068,666	0	3,293,911	0	0	0	0	0	0	0	104
All Other Income	402,295	104,850	408,193	34,670	605,801	136,516	53,299	2,387	570,836	260,442	83,694
TOTAL INCOME	4,470,961	835,480	3,702,104	466,703	4,816,644	1,014,060	473,215	10,571	5,064,283	1,643,339	1,438,177
COSTS											
Direct costs	2,895,013	332,622	-228	93,227	1,450,568	442,566	182,923	12,716	1,486,598	592,618	1,099,121
Wards/Nursing	2,895,019	10,264	-228	2,378	685,837	147,670	138	0	625,209	181,947	0
Medical Depts.	-6	232,782	0	45,003	651,715	266,699	127,263	11,528	691,312	351,269	747,580
Outpatients	0	89,576	0	45,845	113,016	28,197	55,522	1,188	170,077	59,402	351,542
Indirect costs	359,887	136,041	2,190,510	147,488	1,822,621	335,972	78,432	495	2,637,459	768,571	140,872
Imaging	28,454	4,939	486,362	12,228	180,404	17,360	5,044	118	167,850	65,825	0
Pathology	127,997	31,314	1,498,095	4,201	82,890	9,036	4,981	35	46,656	47,065	0
Other Diagnostics	0	1,360	119,043	3,169	1,399	691	1,817	0	8,169	4,081	0
Theatres	0	0	0	22,124	1,210,270	0	20,471	0	1,534,975	544,917	0
Endoscopy	0	217	0	217	15,084	587	0	0	239	217	0
Prostheses	0	0	0	0	0	0	0	0	393,147	0	0
Therapies	106,906	7,440	84,537	81,987	69,421	5,970	12,366	0	300,820	15,142	0
Pharmacy	67,442	81,240	4,249	18,382	177,749	298,017	23,390	235	92,903	64,380	0
Other	29,088	9,529	-1,776	5,181	85,403	4,312	10,363	107	92,700	26,943	140,872
TOTAL DIRECT AND INDIRECT COSTS	3,254,900	468,663	2,190,282	240,715	3,273,189	778,538	261,354	13,211	4,124,058	1,361,189	1,239,994
CONTRIBUTION											
Contribution	1,216,062	366,818	1,511,822	225,989	1,543,456	235,521	211,861	-2,640	940,226	282,150	198,184
Contribution margin (%)	27.2%	43.9%	40.8%	48.4%	32.0%	23.2%	44.8%	-25.0%	18.6%	17.2%	13.8%
OVERHEAD											
All Overhead Costs	784,363	206,672	775,728	118,984	1,049,819	249,584	114,966	12,398	1,198,289	437,135	233,109
TOTAL COST	4,039,263	675,334	2,966,010	359,698	4,323,008	1,028,123	376,321	25,609	5,322,346	1,798,323	1,473,102
SERVICE LINE PROFIT	431,699	160,146	736,094	107,005	493,637	-14,063	96,894	-15,038	-258,063	-154,984	-34,925
Service line profit margin (%)	9.7%	19.2%	19.9%	22.9%	10.2%	-1.4%	20.5%	-142.3%	-5.1%	-9.4%	-2.4%

Service Line Report - Appendix 3

Division: Surgery & Diagnostics

Period: July 2011

	Surgery & Diagnostics Total
INCOME	
<u>NHS Clinical Income</u>	21,272,557
Elective	2,532,357
Daycase	2,137,317
Non Elective	3,303,381
Outpatient	4,582,440
Block contract	1,354,379
Other	7,362,682
<u>All Other Income</u>	2,662,982
TOTAL INCOME	23,935,539
COSTS	
<u>Direct costs</u>	8,587,745
Wards/Nursing	4,548,236
Medical Depts.	3,125,145
Outpatients	914,365
<u>Indirect costs</u>	8,618,347
Imaging	968,584
Pathology	1,852,271
Other Diagnostics	139,730
Theatres	3,332,757
Endoscopy	16,562
Prostheses	393,147
Therapies	684,589
Pharmacy	827,987
Other	402,721
TOTAL DIRECT AND INDIRECT COSTS	17,206,092
CONTRIBUTION	
Contribution	6,729,447
<i>Contribution margin (%)</i>	28.1%
OVERHEAD	
All Overhead Costs	5,181,047
TOTAL COST	22,387,139
SERVICE LINE PROFIT	1,548,400
<i>Service line profit margin (%)</i>	6.5%

Service Line Report - Appendix 4

Division: Women, Children & Families

Period: July 2011

Whittington Health 

	Gynaecology	NICU	Obstetrics	Paediatrics	Community (W,C&F)	Women, Children & Families Total
INCOME						
NHS Clinical Income	2,484,140	2,290,915	6,796,315	2,078,188	9,894,281	23,543,838
Elective	323,634	0	0	14,805	0	338,439
Daycase	598,591	0	0	202,732	0	801,323
Non Elective	304,269	0	4,386,409	1,052,827	0	5,743,505
Outpatient	1,257,645	0	1,840,885	807,824	0	3,906,354
Block contract	0	0	0	0	8,598,535	8,598,535
Other	0	2,290,915	569,021	0	1,295,746	4,155,682
All Other Income	597,272	571,107	920,201	366,871	1,291,386	3,746,838
TOTAL INCOME	3,081,412	2,862,022	7,716,516	2,445,059	11,185,667	27,290,676
COSTS						
Direct costs	1,213,080	2,175,324	4,675,342	1,406,771	8,395,921	17,866,439
Wards/Nursing	284,635	1,761,148	3,462,563	492,833	3,440,423	9,441,604
Medical Depts.	790,942	414,140	746,845	603,411	1,121,516	3,676,854
Outpatients	137,502	35	465,934	310,527	3,833,982	4,747,981
Indirect costs	1,391,754	138,282	2,518,511	338,814	1,111,251	5,498,613
Imaging	134,727	6,432	215,492	26,631	0	383,282
Pathology	160,428	27,567	300,968	65,930	0	554,893
Other Diagnostics	1,817	23	697	32	0	2,568
Theatres	952,969	0	503,611	2,113	0	1,458,693
Endoscopy	0	0	0	0	0	0
Prostheses	0	0	0	0	0	0
Therapies	18,977	19,776	47,532	65,732	0	152,018
Pharmacy	98,618	48,944	58,535	144,279	0	350,376
Other	24,218	35,540	1,391,677	34,097	1,111,251	2,596,783
TOTAL DIRECT AND INDIRECT COSTS	2,604,834	2,313,606	7,193,853	1,745,585	9,507,172	23,365,051
CONTRIBUTION						
Contribution	476,578	548,416	522,662	699,474	1,678,494	3,925,625
Contribution margin (%)	15.5%	19.2%	6.8%	28.6%	15.0%	14.4%
OVERHEAD						
All Overhead Costs	994,828	749,854	1,787,844	529,798	1,787,272	5,849,596
TOTAL COST	3,599,663	3,063,459	8,981,698	2,275,384	11,294,444	29,214,647
SERVICE LINE PROFIT	-518,251	-201,437	-1,265,182	169,675	-108,777	-1,923,972
Service line profit margin (%)	-16.8%	-7.0%	-16.4%	6.9%	-1.0%	-7.0%

Appendix 5 - Contribution Portfolio Matrix by Service Line

